

Career Opportunities

Senior Business Development - Technical Program Strategist

FIBERTEK, Inc. (www.fibertek.com) is a well-renown small business providing DoD, NASA, Government and Aerospace customers laser and electro-optical instrumentation technologies typically used for fielded systems both terrestrial and spaceflight platforms. Our small business culture allows for the staff to be resourceful and innovative. We specialize in providing custom compact, high-reliability optical sub-system technologies – including LASER, receivers and electronic control systems. We are ISO 9001-2000 certified and have state of the art clean rooms for space and high power laser work. Fibertek also provides on-site technical support to the US Army and NASA through our engineering services contracts.

Fibertek has an immediate career opportunity available for a Senior Business Development -Technical Strategist at its R&D location in Herndon, Virginia

Job Overview:

The Senior Technical Strategist will directly support Fibertek's corporate management in the development of new business areas and customers. The Senior Technical Strategist will collaborate with Engineering and Business Development on both new product development and the enhancement of current technology.

General Duties:

- Actively and directly engage in business capture activities through proposal writing, review, submission and responses.
- Provide technical leadership in the development of new technology and programs by ensuring the company's technology strategy serves its business strategy.
- Travel multiple times a year to key customers and conferences.

Qualifications:

- Advanced degree in science or technology including physics, engineering, electro-optics, chemistry or related disciplines with strong credentials in electro-optics and lasers
- Minimum 10 years' experience with a record of innovation, introduction of new technology and success in management of highly technical programs
- A record of success in development of new programs and initiatives based on electro-optics or related disciplines
- Track record of success with DoD and NASA customers
- Recognition in technical leadership throughout career
- Excellent communication skills and ability to positively represent the company in a public forum
- Laser, Lidar and optical communications experience
- US citizenship required and ability to obtain a government security clearance

To explore this opportunity further, please send your resume to jobs@fibertek.com.

Fibertek is located in the center of northern Virginia's technology corridor, and in close proximity to the world-class cultural venues in our nation's capital and the wide range of outdoor activities offered in the Blue Ridge Mountains and Chesapeake Bay areas. Fibertek fosters a progressive learning environment that values inspiration, promotes professional challenge and encourages personal growth. We offer competitive compensation and an excellent benefits package that includes a flexible work schedule, comprehensive medical insurance and a 401k plan. Relocation assistance will be available.



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Fibertek, Inc. is an equal opportunity and affirmative action employer. Applicants are considered regardless of race, color, religion, sex, disability, veteran status, or any other protected characteristic in accordance with applicable law.